EPV for VMware

Question	Answer
Q1 Why do we need EPV for VMware when we already have monitors for VMware environments?	EPV for VMware is a post-processing solution. It's not an alternative to online monitors but the perfect complement to them.
Q2 Why aren't online monitors enough?	Real-time monitors allow you to react immediately when facing critical conditions. A post-processor allows you to understand why the critical situation happened in the first place, then detect and avoid potential problems in the future.
Q3 We already use other tools. Why do we need EPV for VMware?	EPV provides ready-to-use information without the need to perform continuous development. EPV for VMware has been designed to provide the complete view of configuration and performance metrics from various tools in static HTML views. In this way, it is much easier to manage very complex installations.
Q4 Which DMBS can EPV for VMware run on?	EPV for VMware supports MySQL, Maria DB and MS SQL Server.

Question	Answer
Q5 Where does EPV for VMware get its input?	EPV for VMware runs stand-alone taking input directly from the ESX hosts.
Q6 On what platforms can EPV for VMware run	EPV for VMware can run on any Windows, Linux or UNIX platform.
Q7 Is it possible to do a trial? How many days will it take to install EPV for VMware?	We can take a sample of your data (8 hours, 24 hours, etc.), by running VMware native utilities, to produce a meaningful demo that we can discuss with you. You could also do a trial installation, which generally only requires a couple of days.
Q8 We don't have the time to study another product. What is the effort needed to use EPV for VMware?	EPV for VMware is straightforward to install and immediately useful. All the reports provided have help screens describing the metrics and the meaning of the various views. Fast navigation paths help the user get the best out of the product without any training.
Q9 Why should my organization adopt the EPV for VMware solution; what are the short-term & long-term benefits?	Our experience is that when you first install EPV for VMware, a lot of tuning opportunities are revealed. The long-term usage lies mostly in capacity planning activities and in spotting anomalies as soon as they start to appear. Additionally, many areas within your organization will soon rely on the reports produced by EPV, basing their working discussions on EPV's common "trusted" data.

Question	Answer

Q10 What is the typical customer profile for the EPV for VMware solution?

We serve small, medium and large computing enterprises.
The typical clients are skilled, professional people who understand the value of the product along with others who have limited knowledge.
We believe that every computing enterprise running VMware should use EPV for VMware.
The results provided by EPV are useful to technicians, technical managers, with some views designed specifically for IT executives.

Q11 What pricing models are available for the EPV for VMware solution?

EPV pricing is based on the number of VMware hosts regardless of configuration.

There are no price increases for CPU upgrades.
Different pricing models can be tailored to fit the customer's circumstances.

Q12 For every IT improvement or product acquisition activity, my department has to build a business plan; how difficult is such an activity for the EPV for VMware solution?

It really depends on the situation. Sometimes EPV can replace another tool. The VMware agents have very little overhead.

However, one of the biggest advantages of EPV is how it increases productivity. You can easily estimate the amount of time saved in performance analysis and capacity planning activities.

It's always the right time to switch to EPV

HW & SW COST SAVINGS

PERSONNEL COST SAVINGS

PERFORMANCE IMPROVEMENT

PERSONNEL SELF-TRAINING

LOW PRICE

COMPLETELY AUTOMATIC

OUT-OF-THE-BOX REPORTS

GUIDED NAVIGATION

NO PRE-REQUISITES

ALL PLATFORMS SUPPORTED

We are not simply a software vendor.
We will always be at your side helping you reach
your business goals.
EPV: people you can trust.

epv | IT Cost Under Control